Your ten best boats

Profile

Budget	450.000 € all-inclusive (up to ready to sail)	Cabins	at least 3
Length	from 38 ft (11,6 m)	Sailing plans	Atlantic and Caribbean
Boat may lie in	Mediterranean, North Sea, Baltic Sea, Atlantic coast, Caribbean, USA and Canada, Indian Ocean and Pacific	VAT	doesn't matter – it is factored in
Ex-charter	fine	Equipment	Refitting is fine
Purchase and holding period	Purchase 2027, 3 years, sale 2030		

Sample: This selection is compiled to match the sample profile from boats that have since been sold. This is what your report looks like – with boats that are offered at the time of your order.

Overview

RANK	BOAT	BERTH	OFFER	TOTAL COST UNTIL READY TO SAIL	FITS YOUR REQUIREMENTS	CONDITION	PRICE	COSTS
1	**Lagoon 39** · 2015	Montenegro, Tivat	238.000 €	292.951 €	review	review	good	good
2	**Leopard 48** · 2013	Preveza, GR, Greece	320.000 €	370.594 €	review	review	good	good
3	**Lagoon 450** · 2018	Netherlands/Hollan...	345.100 €	420.151 €	review	review	good	good
4	**Leopard 40** · 2018	Croatia, Dubrovnik	269.000 €	326.126 €	review	review	good	good
5	**Leopard 40** · 2018	Croatia, Marina	279.000 €	367.866 €	review	review	good	good
6	**Lagoon 380** · 2015	Spain, Contact De ...	215.000 €	319.257 €	review	review	good	good
7	**Leopard 40** · 2017	Fort Lauderdale, Fl...	364.568 €	397.535 €	review	good	good	good
8	**Bali 4.3** · 2021	CESENATICO, Italy	390.000 €	409.345 €	review	review	good	good
9	**Bali Catspace** · 2020	Saint-Mandrier-sur...	320.000 €	394.543 €	review	review	good	good
10	**Bali 4.5** · 2018	MARSEILLE, France	290.000 €	355.140 €	review	review	good	good

How to read the four columns – good · check · critical. The reasoning is on the boat's page; all terms are explained in the legend at the end.

Fits your requirements	Does the boat meet your specifications (budget, cabins, length, berth, origin) and is the model suitable for your plans? Yellow for one or two deviations, red for three or more.
Condition	Does the listing say enough about the condition? Yellow if engine hours, condition or refit are missing, if the mandatory repair work exceeds 10 % of the price, or if it is an ex-charter boat that you did not want. Red if there is a damage note.
Price	Asking price compared with similar listings in the database (same model, year ±2, or ±4 if too few, or all years): green up to 3 % above, yellow up to 12 %, red above that. If there are no comparable boats, the traffic light stays green.
Costs	Do the total costs up to ready to sail fit your budget? Yellow if reserve is less than 5 %, red if over budget. If VAT has not been demonstrably paid, it is already included in the total costs.

Total costs include the negotiated purchase price, mandatory repair work, equipment, ancillary costs and delivery.

SAMPLE



Lagoon 39 – 1 boat in your selection (rank 1)

- The underwater hull is built as solid laminate without a core, with a balsa sandwich above it – moisture below the waterline is therefore not an issue.
- The mini keels separated from the hull provide stiff, forgiving seagoing behaviour, and a Pacific crossing has been documented.
- The galley is located up in the open saloon, which increases liveability – a full-time owner in the Caribbean would buy the boat again.

Photo: model illustration from the brochure “Werftbroschüre Lagoon 39”, not one of the boats.

Rank 1: Lagoon 39 · year of construction 2015 · Montenegro, Tivat


Exterior


Deck and rig


Exterior

Photos: listing on Yachtall – this boat.

This speaks for this boat

- Fits the budget – 157.049 € reserve until ready to sail
- On board: solar, generator, autopilot, air conditioning, heating, tender

238.000 €	206.822 € – 221.102 €	292.951 €	212.000 €
Asking price	realistic purchase price	Total cost until ready to sail	estimated sale price 2030

Fact sheet

Length	39 ft (11,74 m)
Cabins	4, 4 heads
Version	Charter version
Engine hours	not stated
Origin	probably ex-charter
VAT	plus VAT (included)
Berth	Montenegro, Tivat

Market and costs

Listed with us since 05.07.2026 (120 days) – price unchanged.

Target price for your offer: **206.822 € – 221.102 €**

Preparation to ready to sail: **67.157 €** – Repairs 34.852 € (10 items), refit for your plans 32.305 € (8 items).

What the boat will cost you up to the sale in 2030: **80.951 €** (Total costs minus estimated selling price, excluding running costs).

How the total costs are made up: Asking price 238.000 € → negotiated purchase price 213.962 € (-10 %, incl. VAT allowed for as a precaution) + repairs 34.852 € + equipment 32.305 € + ancillary costs 8.832 € + delivery 3.000 € = **292.951 €**

Fits your requirements: check	Condition: check	Price: good	Costs: good
Model conditionally suitable; year of build conditionally suitable	Essential items 28 % of the price, Some details are missing from the original listing (engine hours, condition, refit)	no comparable boats of this model in the database	157.049 € reserve in the budget

Equipment according to the listing

× Watermaker · ✓ Solar · × Lithium batteries · ✓ Generator · ✓ Autopilot · ✓ Air conditioning · ✓ Heating · ✓ Tender

? = not stated in the listing. Whatever is missing for your plans is covered under the refit.

Condition by area (0–100)

Substance	k. A.
Propulsion	k. A.
Equipment	55
Living comfort	100
Layout	50

From the details in the listing; n/a = the listing says too little on this. The reasoning for each area is set out in the pre-purchase review.

The pre-purchase review for this boat itemises the 18 refurbishment items (67.157 €), sets out the reasoning for the target price of 206.822 € – 221.102 €, assesses the model year 2015 and provides you with 5 assemblies as an inspection brief for the surveyor and 6 questions for the seller (in German and English). These areas are examined more closely for this boat:

- Bridge deck, bulkheads and structure
- Deck, superstructure, hatches and windows
- Engines and saildrives
- Electrical and electronics
- Interior fit-out
- Engine hours: ask the seller

View listing | **Pre-purchase review for this boat · 49 €** | Sample: links only in the actual report

SAMPLE



Leopard 48 – 1 boat in your selection (rank 2)

- The solid construction with balsa sandwich and steel girder withstood even a collision with a fish farm without structural damage.
- Generous living space with almost two metres of headroom, an open bow cockpit and a well-organised electrical system ensures a high level of comfort on board.
- The very high value stability and the below-average refit requirement make the Leopard 48 a worthwhile investment.

Photo: model illustration from the brochure "Werftbroschüre (Product Brochure)", not one of the boats.

Rank 2: Leopard 48 · year of construction 2013 · Preveza, GR, Greece


Exterior


Exterior


Exterior


Exterior


Exterior

Photos: listing on CatamaranSite – this boat.

This speaks for this boat

- Fits the budget – 79.406 € reserve up to ready to sail
- On board: watermaker, solar, lithium batteries, generator, autopilot

320.000 €	284.800 € – 304.000 €	370.594 €	262.000 €
Asking price	realistic purchase price	Total cost until ready to sail	estimated sale price 2030

Fact sheet

Length	48 ft (14,75 m)
Cabins	4, 4 heads
Version	Charter layout
Engine hours	700 h
VAT	incl. VAT
Berth	Preveza, GR, Greece

Market and costs

With us since 05.09.2026 (58 days) – price unchanged.

Target price for your offer: **284.800 € – 304.000 €**

Preparation to ready to sail: **64.135 €** – Repair 44.053 € (11 items), retrofitting for your plans 20.082 € (1 item).

What the boat will cost you up to the sale in 2030: **108.594 €** (Total costs minus estimated selling price, excluding running costs).

How the total costs are made up: Asking price 320.000 € → negotiated purchase price 294.400 € (-8 %) + repair 44.053 € + equipment 20.082 € + ancillary costs 9.059 € + delivery 3.000 € = **370.594 €**

Fits your requirements: check	Condition: check	Price: good	Costs: good
Model suitable with restrictions	Mandatory items 20 % of the price	no comparable boats of this model in the database	79.406 € reserve in the budget

Equipment according to the listing

✓ Watermaker · ✓ Solar · ✓ Lithium batteries · ✓ Generator · ✓ Autopilot · ? Air conditioning · × Heating · × Tender

? = not stated in the listing. Whatever is missing for your plans is covered under the refit.

Condition by area (0–100)

Substance	k. A.
Propulsion	86
Equipment	100
Living comfort	0
Layout	50

From the details in the listing; n/a = the listing says too little on this. The reasoning for each area is set out in the pre-purchase review.

The pre-purchase review for this boat itemises the 12 refurbishment items (64.135 €), sets out the reasoning for the target price of 284.800 € – 304.000 €, assesses the model year 2013 and provides you with 6 assemblies as an inspection brief for the surveyor and 5 questions for the seller (in German and English). These areas are examined more closely for this boat:

- Hull and underwater hull
- Deck, superstructure, hatches and windows
- Rudders and steering
- Engines and saildrives
- Mast, rig and sails
- Electrical and electronics

View listing · Pre-purchase review for this boat · 49 € · Sample: links only in the actual report

SAMPLE



Lagoon 450 – 1 boat in your selection (rank 3)

- The Lagoon 450 has proven itself on numerous Atlantic crossings and a complete circumnavigation and sails briskly on a broad reach with peaks over 14 knots.
- Below the waterline solid laminate throughout, above it a balsa core, plus over 850 units built for a strong worldwide base of spare parts and know-how.
- With galley up, open saloon and generous exterior areas it offers a high level of living comfort and self-sufficiency at anchor, and the 1,30 m draught opens up shallow bays.

Photo: model illustration, not one of the boats. Photo: © Nicolas Claris / Lagoon (Groupe Beneteau)

Rank 3: Lagoon 450 · built 2018 · Netherlands/Holland, Sukošan

This speaks for this boat

- Fits the budget – 29.849 € reserve until ready to sail
- Price already reduced by 0 % – good basis for negotiation
- On board: generator, air conditioning, heating

345.100 €	307.139 € – 327.845 €	420.151 €	314.000 €
Asking price	realistic purchase price	Total cost until ready to sail	estimated sale price 2030

Fact sheet

Length	46 ft (13,96 m)
Cabins	4, 4 heads
Version	Charter version
Engine hours	not stated
Origin	Ex-charter (documented)
VAT	plus VAT (included)
Berth	Netherlands/Holland, Sukošan

Market and costs

With us since 28.08.2026 (66 days) – price reduced 1×, by 0 % in total.

Target price for your offer: **307.139 € – 327.845 €**

Preparation to ready to sail: **87.054 €** – Repairs 16.308 € (6 items), retrofitting for your plans 70.746 € (11 items).

What the boat will cost you up to the sale in 2030: **106.151 €** (Total costs minus estimated selling price, excluding running costs).

How the total costs are made up: Asking price 345.100 € → negotiated purchase price 317.492 € (-8 %, incl. VAT prudently included) + repairs 16.308 € + equipment 70.746 € + ancillary costs 7.605 € + delivery 8.000 € = **420.151 €**

Fits your requirements: check	Condition: check	Price: good	Costs: good
Model suitable with restrictions	Mandatory items 25 % of the price, some details missing from the original listing (engine hours, refit)	in line with the average of comparable listings (4, same model, all build years)	29.849 € reserve in the budget

Equipment according to the listing

? Watermaker · × Solar · × Lithium batteries · ✓ Generator · × Autopilot · ✓ Air conditioning · ✓ Heating · × Tender

? = not stated in the listing. Whatever is missing for your plans is covered under the refit.

Condition by area (0–100)

Substance	k. A.
Propulsion	k. A.
Equipment	5
Living comfort	52
Layout	50

From the details in the listing; n/a = the listing says too little on this. The reasoning for each area is set out in the pre-purchase review.

The pre-purchase review for this boat itemises the 17 items of the refit (87.054 €) individually, justifies the target price of 307.139 € – 327.845 €, assesses the 2018 build year of the model and gives you 6 assemblies as a check assignment for the surveyor and 9 questions for the seller (German and English). These areas it examines more closely for this boat:

- Hull and underwater hull
- Bridge deck, bulkheads and structure
- Deck, superstructure, hatches and windows
- Rudders and steering
- Mast, rig and sails
- Interior fit-out

View listing · **Pre-purchase review for this boat · 49 €** · Sample: links only in the actual report

SAMPLE



Leopard 40 – 3 boats in your selection (ranks 4, 5, 7)

- With fixed keels, the Leopard 40 proves robust on grounding and does without sensitive centreboards.
- A couple sails the boat properly and simply two-handed; the easily reachable line handling at the half-raised helm station helps with this.
- Galley up, flybridge and foredeck create high liveability; the windscreen and forward door bring light and ventilation in the tropics.

Photo: model illustration from the brochure „Werftbroschüre Leopard 40 (2. Serie, 2015)“, not one of the boats. Photo: © Leopard Catamarans (Robertson & Caine) – shipyard photo from the shipyard's brochure

Rank 4: Leopard 40 · built 2018 · Croatia, Dubrovnik


Cockpit


Galley


Cockpit

Photos: listing on Yachtall – this boat.

This speaks for this boat

- Fits the budget – 123.874 € reserve until ready to sail
- Price 26 % below the average of comparable listings
- Price already reduced by 0 % – good basis for negotiation
- On board: solar, generator, air conditioning, heating

269.000 €	244.252 € – 255.550 €	326.126 €	252.000 €
Asking price	realistic purchase price	Total cost until ready to sail	estimated sale price 2030

Fact sheet

Length	39 ft (11,99 m)
Cabins	4, 2 heads
Version	charter layout
Engine hours	2.127 h
Origin	Ex-charter (documented)
VAT	incl. VAT
Berth	Croatia, Dubrovnik

Market and costs

With us since 28.08.2026 (66 days) – price reduced 10×, by 0 % in total.

Target price for your offer: **244.252 € – 255.550 €**

Preparation to ready to sail: **65.481 €** – Repairs 16.308 € (6 items), retrofitting for your plans 49.173 € (11 items).

What the boat will cost you up to the sale in 2030: **74.126 €** (Total costs minus estimated selling price, excluding running costs).

How the total costs are made up: Asking price 269.000 € → negotiated purchase price 252.322 € (-6 %) + repairs 16.308 € + equipment 49.173 € + ancillary costs 5.323 € + delivery 3.000 € = **326.126 €**

Fits your requirements: check	Condition: check	Price: good	Costs: good
Model suitable with restrictions	Mandatory items 24 % of the price, some details missing from the original listing (condition, refit)	26 % below the average of comparable listings (6, same model, build year ±2)	123.874 € reserve in the budget

Equipment according to the listing

? Watermaker · ✓ Solar · ✕ Lithium batteries · ✓ Generator · ✕ Autopilot · ✓ Air conditioning · ✓ Heating · ✕ Tender

? = not stated in the listing. Whatever is missing for your plans is covered under the refit.

Condition by area (0–100)

Substance	k. A.
Propulsion	k. A.
Equipment	k. A.
Living comfort	100
Layout	50

From the details in the listing; n/a = the listing says too little on this. The reasoning for each area is set out in the pre-purchase review.

The pre-purchase review for this boat itemises the 17 items of the refit (65.481 €) individually, justifies the target price of 244.252 € – 255.550 €, assesses the 2018 build year of the model and gives you 6 assemblies as a check assignment for the surveyor and 8 questions for the seller (German and English). These areas it examines more closely for this boat:

- Hull and underwater hull
- Bridge deck, bulkheads and structure
- Engines and saildrives
- Mast, rig and sails
- Water, gas, sanitation and cooling
- Interior fit-out

View listing · Pre-purchase review for this boat · 49 € · Sample: links only in the actual report

SAMPLE

Rank 5: Leopard 40 · built 2018 · Croatia, Marina


Salon


Galley


Deck and rig

Photos: listing on Yachtall – this boat.

This speaks for this boat

- Fits the budget – 82.134 € reserve until ready to sail
- Price 23 % below the average of comparable listings
- Price already reduced by 0 % – good basis for negotiation

279.000 €	248.310 € – 265.050 €	367.866 €	256.000 €
Asking price	realistic purchase price	Total cost until ready to sail	estimated sale price 2030

Fact sheet

Length	39 ft (11,99 m)
Cabins	4, 2 heads
Engine hours	2.894 h
Origin	probably ex-charter
VAT	incl. VAT
Berth	Croatia, Marina

Market and costs

With us since 28.08.2026 (66 days) – price reduced 7×, by 0 % in total.

Target price for your offer: **248.310 € – 265.050 €**

Preparation to ready to sail: **99.257 €** – Repairs 28.511 € (7 items), retrofitting for your plans 70.746 € (11 items).

What the boat will cost you up to the sale in 2030: **111.866 €** (Total costs minus estimated selling price, excluding running costs).

How the total costs are made up: Asking price 279.000 € → negotiated purchase price 256.680 € (-8 %) + repairs 28.511 € + equipment 70.746 € + ancillary costs 8.929 € + delivery 3.000 € = **367.866 €**

Fits your requirements: check	**Condition: check**	**Price: good**	**Costs: good**
Model suitable with restrictions	Mandatory items 36 % of the price, some details missing from the original listing (condition, refit)	23 % below the average of comparable listings (6, same model, year ±2)	82.134 € reserve in the budget

Equipment according to the listing

× Watermaker · × Solar · × Lithium batteries · × Generator · × Autopilot · × Air conditioning · × Heating · × Tender

? = not stated in the listing. Whatever is missing for your plans is covered under the refit.

Condition by area (0–100)

Substance	k. A.
Propulsion	k. A.
Equipment	k. A.
Living comfort	k. A.
Layout	50

From the details in the listing; n/a = the listing says too little on this. The reasoning for each area is set out in the pre-purchase review.

The pre-purchase review for this boat itemises the 18 items of the refit (99.257 €), justifies the target price of 248.310 € – 265.050 €, assesses the 2018 model year and gives you 6 assemblies as a check list for the surveyor and 9 questions for the seller (German and English). These areas it examines more closely for this boat:

- Hull and underwater hull
- Bridge deck, bulkheads and structure
- Engines and saildrives
- Mast, rig and sails
- Water, gas, sanitation and cooling
- Interior fit-out

View listing · **Pre-purchase review for this boat · 49 €** · Sample: links only in the actual report

SAMPLE

Rank 7: Leopard 40 · year of construction 2017 · Fort Lauderdale, Florida, US


Exterior

Exterior

Exterior

Exterior

Exterior

Photos: listing on CatamaranSite – this boat.

This speaks for this boat

- Within budget – 52.465 € reserve up to ready to sail
- According to the listing no damage and low catch-up requirement
- On board: watermaker, solar, lithium batteries, generator, autopilot, air conditioning, dinghy

364.568 €	324.466 € – 346.340 €	397.535 €	248.000 €
Asking price	realistic purchase price	Total cost until ready to sail	estimated sale price 2030

Fact sheet

Length	39 ft (11,99 m)
Cabins	4, 4 heads
Version	4 cabin / 2 head layout
Engine hours	not stated
Origin	probably ex-charter
VAT	unresolved
Berth	Fort Lauderdale, Florida, US

Market and costs

With us since 05.09.2026 (58 days) – price unchanged.

Target price for your offer: **324.466 € – 346.340 €**

Preparation to ready to sail: **21.033 €** – Repair 20.058 € (8 items), retrofitting for your plans 975 € (1 item).

What the boat will cost you up to the sale in 2030: **149.535 €** (Total costs minus estimated selling price, excluding running costs).

How the total costs are made up: Asking price 364.568 € → negotiated purchase price 335.403 € (-8 %, incl. VAT prudently factored in) + repair 20.058 € + equipment 975 € + ancillary costs 11.099 € + delivery 30.000 € = **397.535 €**

Fits your requirements: check	Condition: good	Price: good	Costs: good
Model suitable with restrictions	no known damage, low catch-up requirement (ex-charter, acceptable to you)	at the level of the median of comparable listings (4, same model, year built ±2)	52.465 € reserve within budget

Equipment according to the listing

✓ Watermaker · ✓ Solar · ✓ Lithium batteries · ✓ Generator · ✓ Autopilot · ✓ Air conditioning · ✕ Heating · ✓ Tender

? = not stated in the listing. Whatever is missing for your plans is covered under the refit.

Condition by area (0–100)

Substance	90
Propulsion	100
Equipment	97
Living comfort	80
Layout	50

From the details in the listing; n/a = the listing says too little on this. The reasoning for each area is set out in the pre-purchase review.

The pre-purchase review for this boat calculates the 9 items of the preparation (21.033 €) individually, justifies the target price of 324.466 € – 346.340 €, assesses the model's year built 2017 and provides you with 7 assemblies as an inspection brief for the surveyor and 10 questions for the seller (German and English). It takes a closer look at these areas for this boat:

- Hull and underwater hull
- Bridge deck, bulkheads and structure
- Rudders and steering
- Engines and saildrives
- Mast, rig and sails
- Electrical and electronics

View listing · **Pre-purchase review for this boat · 49 €** · Sample: links only in the actual report

SAMPLE



Lagoon 380 – 1 boat in your selection (rank 6)

- Below the waterline, solid laminate throughout, exactly where the collision and osmosis risk lies – solid construction without a core.
- Galley up, open saloon with panoramic views: high liveability, a couple has lived on board year-round for three seasons.
- A large offering, many owners and a broad shipyard network make spare parts and the exchange of experience easier worldwide.

Photo: model illustration from the brochure “Werftbroschüre Lagoon 380 (model year 2013)”, not one of the boats.

Rank 6: Lagoon 380 · year of construction 2015 · Spain, Contact De Valk Thuishaven


Exterior


Exterior


Exterior

Photos: listing on Yachtall – this boat.

This speaks for this boat

- Fits the budget – 130.743 € reserve up to ready to sail

215.000 €	191.350 € – 204.250 €	319.257 €	197.000 €
Asking price	realistic purchase price	Total cost until ready to sail	estimated sale price 2030

Fact sheet

Length	38 ft (11,55 m)
Cabins	4
Engine hours	4.500 h
Origin	probably ex-charter
VAT	incl. VAT
Berth	Spain, Contact De Valk Thuishaven

Market and costs

Listed with us since 05.07.2026 (120 days) – price unchanged.

Target price for your offer: **191.350 € – 204.250 €**

Preparation to ready to sail: **111.664 €** – Repair work 40.918 € (11 items), retrofitting for your plans 70.746 € (11 items).

What the boat will cost you up to the sale in 2030: **122.257 €** (Total costs minus estimated selling price, excluding running costs).

How the total costs are made up: Asking price 215.000 € → negotiated purchase price 197.800 € (-8 %) + repair work 40.918 € + equipment 70.746 € + ancillary costs 6.793 € + delivery 3.000 € = **319.257 €**

Fits your requirements: check	Condition: check	Price: good	Costs: good
Deviation: length; model suitable with restrictions	Mandatory items 52 % of the price	in line with the mean of comparable listings (3, same model, year of build ±4)	130.743 € reserve within budget

Equipment according to the listing

? Watermaker · × Solar · × Lithium batteries · × Generator · × Autopilot · ? Air conditioning · × Heating · × Tender

? = not stated in the listing. Whatever is missing for your plans is covered under the refit.

Condition by area (0–100)

Substance	k. A.
Propulsion	k. A.
Equipment	k. A.
Living comfort	k. A.
Layout	50

From the details in the listing; n/a = the listing says too little on this. The reasoning for each area is set out in the pre-purchase review.

The pre-purchase review for this boat itemises the 22 items of the refit (111.664 €), justifies the target price of 191.350 € – 204.250 €, assesses the 2015 year of build of the model and provides you with 5 assemblies as inspection tasks for the surveyor and 10 questions for the seller (German and English). These areas are examined more closely for this boat:

- Bridge deck, bulkheads and structure
- Deck, superstructure, hatches and windows
- Rudders and steering
- Engines and saildrives
- Interior fit-out
- Watermaker: ask the seller

View listing · Pre-purchase review for this boat · 49 € · Sample: links only in the actual report

SAMPLE



Bali 4.3 – 1 boat in your selection (rank 8)

- The fixed foredeck replaces netting and crossbeams and creates a large, safely walkable area in front of the saloon.
- Hull and deck are infused with closed-cell PVC foam, which results in a stiff and robust construction.
- The very large open saloon with stern flap gate and flybridge offers a high standard of living, and the wide offering makes the boat search easier.

Photo: model illustration, not one of the boats.

Rank 8: Bali 4.3 · year of construction 2021 · CESENATICO, Italy


Exterior


Salon


Cockpit


Helm station


Deck and rig

Photos: listing on Band of Boats – this boat.

This speaks for this boat

- Fits the budget – 40.655 € reserve up to ready to sail
- On board: solar, autopilot, dinghy

390.000 €	347.100 € – 370.500 €	409.345 €	342.000 €
Asking price	realistic purchase price	Total cost until ready to sail	estimated sale price 2030

Fact sheet

Length	43 ft (13,20 m)
Cabins	3, 8 heads
Version	Owner's version
Engine hours	725 h
VAT	incl. VAT
Berth	CESENATICO, Italy

Market and costs

With us since 28.08.2026 (66 days) – price unchanged.

Target price for your offer: **347.100 € – 370.500 €**

Preparation to ready to sail: **42.457 €** – Repairs 13.861 € (4 items), retrofits for your plans 28.596 € (6 items).

What the boat will cost you up to the sale in 2030: **67.345 €** (Total costs minus estimated selling price, excluding running costs).

How the total costs are made up: Asking price 390.000 € → negotiated purchase price 358.800 € (-8 %) + repairs 13.861 € + equipment 28.596 € + ancillary costs 5.088 € + delivery 3.000 € = **409.345 €**

Fits your requirements: check	Condition: check	Price: good	Costs: good
Model suitable with restrictions	Mandatory items 11 % of the price	at the level of the average of comparable listings (3, same model, build year ±2)	40.655 € reserve within budget

Equipment according to the listing

? Watermaker · ✓ Solar · ✕ Lithium batteries · ✕ Generator · ✓ Autopilot · ? Air conditioning · ✕ Heating · ✓ Tender

? = not stated in the listing. Whatever is missing for your plans is covered under the refit.

Condition by area (0–100)

Substance	69
Propulsion	71
Equipment	73
Living comfort	73
Layout	80

From the details in the listing; n/a = the listing says too little on this. The reasoning for each area is set out in the pre-purchase review.

The pre-purchase review for this boat calculates the 10 items of the refit (42.457 €) individually, justifies the target price of 347.100 € – 370.500 €, assesses the model's year of construction 2021 and provides you with 7 assemblies as a inspection assignment for the surveyor and 10 questions for the seller (German and English). It examines these areas more closely for this boat:

- Hull and underwater hull
- Bridge deck, bulkheads and structure
- Deck, superstructure, hatches and windows
- Rudders and steering
- Engines and saildrives
- Mast, rig and sails

View listing · Pre-purchase review for this boat · 49 € · Sample: links only in the actual report

SAMPLE



Bali Catspace – 1 boat in your selection (rank 9)

- The PVC foam core in vacuum infusion promises solid, balsa-free construction without a honeycomb core.
- The solid foredeck instead of netting creates safe, generous exterior areas and has proven itself on circumnavigating catamarans.
- The living concept convinces with galley up, open saloon, flybridge and stern garage door, with good value stability.

Photo: model illustration from the brochure "Shipyard brochure Catspace Sail (Sail in Open Space) (2020)", not one of the boats.

Rank 9: Bali Catspace · year of construction 2020 · Saint-Mandrier-sur-Mer, France



Exterior

Photos: listing on Band of Boats – this boat.

This speaks for this boat

- Fits the budget – 55.457 € reserve up to ready to sail
- Price 33 % below the average of comparable listings
- Price already reduced by 9 % – a good basis for negotiation

320.000 €	284.800 € – 304.000 €	394.543 €	265.000 €
Asking price	realistic purchase price	Total cost until ready to sail	estimated sale price 2030

Fact sheet

Length	40 ft (12,30 m)
Cabins	3
Engine hours	not stated
VAT	incl. VAT
Berth	Saint-Mandrier-sur-Mer, France

Market and costs

With us since 28.08.2026 (66 days) – price reduced 1×, total 9 %.

Target price for your offer: **284.800 € – 304.000 €**

Preparation to ready to sail: **89.137 €** – Repairs 26.711 € (5 items), retrofits for your plans 62.426 € (9 items).

What the boat will cost you up to the sale in 2030: **129.543 €** (Total costs minus estimated selling price, excluding running costs).

How the total costs are made up: Asking price 320.000 € → negotiated purchase price 294.400 € (-8 %) + repairs 26.711 € + equipment 62.426 € + ancillary costs 8.006 € + delivery 3.000 € = **394.543 €**

Fits your requirements: check	Condition: check	Price: good	Costs: good
Deviation: location; model conditionally suitable; year conditionally suitable	Essential items 28 % of the price, Some details are missing from the original listing (engine hours, condition, refit)	33 % below the average of comparable listings (3, same model, year of construction ±2)	55.457 € reserve within budget

Equipment according to the listing

? Watermaker · × Solar · × Lithium batteries · × Generator · × Autopilot · ? Air conditioning · × Heating · × Tender

? = not stated in the listing. Whatever is missing for your plans is covered under the refit.

Condition by area (0–100)

Substance	62
Propulsion	0
Equipment	0
Living comfort	0
Layout	80

From the details in the listing; n/a = the listing says too little on this. The reasoning for each area is set out in the pre-purchase review.

The pre-purchase review for this boat calculates the 14 items of the refit (89.137 €) individually, justifies the target price of 284.800 € – 304.000 €, assesses the model's year of construction 2020 and provides you with 2 assemblies as a inspection assignment for the surveyor and 10 questions for the seller (German and English). It examines these areas more closely for this boat:

- Rudders and steering
- Interior fit-out
- Engine hours: ask the seller
- Watermaker: ask the seller

View listing | Pre-purchase review for this boat · 49 € | Sample: links only in the actual report

SAMPLE



Bali 4.5 – 1 boat in your selection (rank 10)

- The open saloon concept combines saloon, cockpit and foredeck into generous living areas with plenty of stowage and neatly installed systems.
- With a beam wind the Bali 4.5 sails briskly, gets underway quickly even in little wind and shows its good side on passages with following wind.
- The solid sandwich construction with a monolithic hull bottom and stiffening foredeck points to a serious Catana build without structural series findings.

Photo: model illustration, not one of the boats.

Rank 10: Bali 4.5 · year of construction 2018 · MARSEILLE, France


Exterior


Salon


Cockpit


Galley


Helm station

Photos: listing on Band of Boats – this boat.

This speaks for this boat

- Fits the budget – 94.860 € reserve until ready to sail
- On board: watermaker, generator, autopilot, air conditioning, heating

290.000 €	258.100 € – 275.500 €	355.140 €	229.000 €
Asking price	realistic purchase price	Total cost until ready to sail	estimated sale price 2030

Fact sheet

Length	45 ft (13,60 m)
Cabins	4, 4 heads
Version	Charter version
Engine hours	3.500 h
VAT	incl. VAT
Berth	MARSEILLE, France

Market and costs

With us since 28.08.2026 (66 days) – price unchanged.

Target price for your offer: **258.100 € – 275.500 €**

Preparation to ready to sail: **77.610 €** – Repairs 38.760 € (8 items), retrofits for your plans 38.850 € (6 items).

What the boat will cost you up to the sale in 2030: **126.140 €** (Total costs minus estimated selling price, excluding running costs).

How the total costs are made up: Asking price 290.000 € → negotiated purchase price 266.800 € (-8 %) + repairs 38.760 € + equipment 38.850 € + ancillary costs 7.730 € + delivery 3.000 € = **355.140 €**

Fits your requirements: check	Condition: check	Price: good	Costs: good
Model conditionally suitable; year of build conditionally suitable	Mandatory items 27 % of the price, Some details are missing from the original listing (engine hours, condition, refit)	no comparable boats of this model in the database	94.860 € reserve in the budget

Equipment according to the listing

✓ Watermaker · × Solar · × Lithium batteries · ✓ Generator · ✓ Autopilot · ✓ Air conditioning · ✓ Heating · × Tender

? = not stated in the listing. Whatever is missing for your plans is covered under the refit.

Condition by area (0–100)

Substance	62
Propulsion	35
Equipment	61
Living comfort	100
Layout	50

From the details in the listing; n/a = the listing says too little on this. The reasoning for each area is set out in the pre-purchase review.

The pre-purchase review for this boat itemises the 14 items of the refit (77.610 €), justifies the target price of 258.100 € – 275.500 €, assesses the 2018 model year and gives you 7 assemblies as a check list for the surveyor and 10 questions for the seller (German and English). These areas it examines more closely for this boat:

- Deck, superstructure, hatches and windows
- Rudders and steering
- Engines and saildrives
- Mast, rig and sails
- Electrical and electronics
- Water, gas, sanitation and cooling

View listing | Pre-purchase review for this boat · 49 € | Sample: links only in the actual report

SAMPLE

Legend and terms

Rank	Ranking according to our overall assessment (“purchase rank”): model, condition per listing, price, total costs and provenance combined. Rank 1 best matches your details according to these data.
Asking price / offer price	Price according to the listing, converted into euros.
Realistic purchase price	Range within which the boat can presumably be bought according to our analysis of comparable sales (negotiation framework): depending on price class, time on the market, previous price reductions and season.
Total cost until ready to sail	Negotiated purchase price + mandatory repairs + necessary equipment for your plans + ancillary costs + delivery. For each boat this calculation is shown in full (“How the total costs arise”). This is the figure we compare with your budget.
Negotiated purchase price	Asking price minus the discount that was usual in this price class for comparable sales (adjusted for time on the market, previous reductions and season). If EU VAT is not demonstrably paid, we add it as a precaution.
Repairs / equipment	Mandatory items: what according to the listing still needs repairing or retrofitting for your plans, each item with the average from our refit catalogue. For coastal cruising we do not include blue-water equipment.
Ancillary costs	Survey, rig inspection, registration and flag, documents, around 1 % for broker, escrow and contract as well as a flat fee for viewing and craneage.
Delivery	Flat fee according to the region where the boat is currently located – in the Mediterranean around 3.000 €, from the Caribbean or Indo-Pacific significantly more (up to around 45.000 €). A berth included in the sale is deducted as a value.
Mandatory items	Repairs and equipment that the boat still needs according to the listing before it is ready for your plans – each item calculated with the average from our refit catalogue.
Reserve	Budget minus total costs – the margin for the unforeseen.
Estimated selling price	What the boat will presumably still fetch at the end of your holding period, based on the value development of comparable boats. An estimate, not a commitment.
Ex-charter	Boat was in a charter fleet. Often well maintained, but used more heavily and mostly in charter layout.
VAT paid / unclear	Whether EU VAT for the boat is demonstrably paid. If it is not, it may become due on import into the EU – we then include it as a precaution.
This speaks for this boat	The strengths of this offer from our analysis: budget, price compared with the market, price development, condition and equipment according to the listing. What to check before a purchase is in the pre-purchase review.
Photos	For the model: illustration from shipyard documents or, where none is available, photo of an offered boat of this model. For the boat: up to five photos from its listing, one each of exterior, saloon, cabin, cockpit, galley or heads.
Added (*)	A boat of a model you did not select but that matches your details — so that your shortlist contains ten boats.
With us since	Since when we have carried the listing in our evaluation, and how the price has changed since then. The listing may have been online for longer.
Refurbishment	Repair plus retrofitting for your plans, as a total. The individual items with amounts are in the pre-purchase review.
What the boat costs you	Total cost until ready to sail minus the estimated resale price at the end of your holding period — the loss in value including refurbishment, excluding running costs such as berth, insurance and maintenance.
Condition by area	Substance, propulsion, equipment, living comfort and layout from 0 to 100, based on the details in the listing and our model knowledge. 100 means: according to the listing, no catch-up needed. The reasoning is in the pre-purchase review.

Abbreviations: ft = feet (1 ft = 0,3048 m) · m = metres · € = euro, prices incl. all taxes as stated in the listing · VAT = value added tax · EU = European Union · ±2 = up to two years older or newer · year built = year of construction · traffic light: green = good, yellow = check, red = critical.

SAMPLE

What this shortlist is – and what it is not

Automated evaluation from public listing details and documented model knowledge, data as of 02.11.2026. Not a survey, not an inspection, not legal, tax or financial advice. For each boat we state what, in our assessment, speaks in favour of the boat. The shortlist is not a complete evaluation: risks, known model weaknesses, recalls and user reports are only examined in the pre-purchase review of the respective boat. Seller details are not verified on site. Prices, costs, negotiation range and resale values are estimates according to fixed rules. The photos come from the respective listing and show the boat on offer; the rights lie with the provider or photographer. They serve only your personal purchase decision. The links lead to listings on third-party portals; the providers are responsible for their content and details. The links carry the origin identifier "we-cat.ai" and do not transmit any personal data. Listings change constantly; after 30 days you should no longer use the shortlist without re-checking. Before a purchase: inspection, survey by a surveyor and review of the documents. Our terms of use and general terms and conditions apply.
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