Your 8 matching boats

Profile

Budget	550.000 € all inclusive (up to ready to sail)	Cabins	at least 4
Length	from 42 ft (12,8 m)	Sailing plans	Mediterranean (coastal sailing)
Boat may lie in	Mediterranean, North Sea, Baltic Sea, Atlantic coast, Caribbean, USA and Canada, Indian Ocean and Pacific	VAT	taxed in the EU
Ex-charter	rather not	Equipment	as fully equipped as possible
Purchase and holding period	Purchase 2027, 3 years, sale 2030		

Sample: This selection is compiled to match the sample profile from boats that have since been sold. This is what your report looks like – with boats that are offered at the time of your order.

Overview

RANK	BOAT	BERTH	OFFER	TOTAL COST UNTIL READY TO SAIL	FITS YOUR REQUIREMENTS	CONDITION	PRICE	COSTS
1	**Leopard 48** · 2013	Preveza, GR, Greece	320.000 €	350.512 €	good	review	good	good
2	**Lagoon 450** · 2018	Netherlands/Hollan...	345.100 €	349.405 €	review	review	good	good
3	**Fountaine Pajot Helia 44** · 2017	Türkiye	408.765 €	424.219 €	review	review	good	good
4	**Lagoon 450** · 2013	Pula, Croatia	321.300 €	358.404 €	good	review	good	good
5	**Bali 4.5** · 2018	MARSEILLE, France	290.000 €	316.290 €	review	review	good	good
6	**Bali 4.3** · 2019	Parham Town, Briti...	373.065 €	414.094 €	review	review	good	good
7	**Bali 4.3** · 2019	Nouméa, New Cale...	392.700 €	431.478 €	good	review	good	good
8	**Outremer 45** · 2004	France, South, Me...	299.000 €	443.174 €	review	review	good	good

How to read the four columns – good · check · critical. The reasoning is on the boat's page; all terms are explained in the legend at the end.

Fits your requirements	Does the boat meet your specifications (budget, cabins, length, berth, origin) and is the model suitable for your plans? Yellow for one or two deviations, red for three or more.
Condition	Does the listing say enough about the condition? Yellow if engine hours, condition or refit are missing, if the mandatory repair work exceeds 10 % of the price, or if it is an ex-charter boat that you did not want. Red if there is a damage note.
Price	Asking price compared with similar listings in the database (same model, year ±2, or ±4 if too few, or all years): green up to 3 % above, yellow up to 12 %, red above that. If there are no comparable boats, the traffic light stays green.
Costs	Do the total costs up to ready to sail fit your budget? Yellow if reserve is less than 5 %, red if over budget. If VAT has not been demonstrably paid, it is already included in the total costs.

Total costs include the negotiated purchase price, mandatory repair work, equipment, ancillary costs and delivery.

SAMPLE



Leopard 48 – 1 boat in your selection (rank 1)

- The solid construction with balsa sandwich and steel girder withstood even a collision with a fish farm without structural damage.
- Generous living space with almost two metres of headroom, an open bow cockpit and a well-organised electrical system ensures a high level of comfort on board.
- The very high value stability and the below-average refit requirement make the Leopard 48 a worthwhile investment.

Photo: model illustration from the brochure "Werftbroschüre (Product Brochure)", not one of the boats.

Rank 1: Leopard 48 · Year of construction 2013 · Preveza, GR, Greece


Exterior


Exterior


Exterior


Exterior


Exterior

Photos: listing on CatamaranSite – this boat.

This speaks for this boat

- Fits the budget – 199.488 € reserve until ready to sail
- On board: watermaker, solar, lithium batteries, generator, autopilot
- Meets all your specifications

320.000 €	284.800 € – 304.000 €	350.512 €	257.000 €
Asking price	realistic purchase price	Total cost until ready to sail	estimated sale price 2030

Fact sheet

Length	48 ft (14,75 m)
Cabins	4, 4 heads
Version	Charter layout
Engine hours	700 h
VAT	incl. VAT
Berth	Preveza, GR, Greece

Market and costs

With us since 05.09.2026 (58 days) – price unchanged.

Target price for your offer: **284.800 € – 304.000 €**

Preparation to ready to sail: **44.053 €** – Repairs 44.053 € (11 items), retrofits for your plans 0 € (0 items).

What the boat will cost you up to the sale in 2030: **93.512 €** (Total costs minus estimated selling price, excluding running costs).

How the total costs are made up: Asking price 320.000 € → negotiated purchase price 294.400 € (-8%) + repairs 44.053 € + equipment 0 € + ancillary costs 9.059 € + delivery 3.000 € = **350.512 €**

Suits you: good	Condition: check	Price: good	Costs: good
Wish fulfilled	Mandatory items 14% of the price	no comparable boats of this model in the database	199.488 € reserve within the budget

Equipment according to the listing

✓ Watermaker · ✓ Solar · ✓ Lithium batteries · ✓ Generator · ✓ Autopilot · ? Air conditioning · × Heating · × Tender

? = not stated in the listing. Whatever is missing for your plans is covered under the refit.

Condition by area (0–100)

Substance	k. A.
Propulsion	86
Equipment	100
Living comfort	0
Layout	50

From the details in the listing; n/a = the listing says too little on this. The reasoning for each area is set out in the pre-purchase review.

The pre-purchase review for this boat itemises the 11 items of the preparation (44.053 €), justifies the target price of 284.800 € – 304.000 €, assesses the 2013 build year of the model and gives you 6 assemblies as an inspection brief for the surveyor and 5 questions for the seller (German and English). These areas it examines more closely for this boat:

- Hull and underwater hull
- Deck, superstructure, hatches and windows
- Rudders and steering
- Engines and saildrives
- Mast, rig and sails
- Electrical and electronics

View listing · **Pre-purchase review for this boat · 49 €** · Sample: links only in the actual report

SAMPLE



Lagoon 450 – 2 boats in your selection (place 2, 4)

- The Lagoon 450 has proven itself on numerous Atlantic crossings and a complete circumnavigation and sails briskly on a broad reach with peaks over 14 knots.
- Below the waterline solid laminate throughout, above it a balsa core, plus over 850 units built for a strong worldwide base of spare parts and know-how.
- With galley up, open saloon and generous exterior areas it offers a high level of living comfort and self-sufficiency at anchor, and the 1,30 m draught opens up shallow bays.

Photo: model illustration, not one of the boats. Photo: © Nicolas Claris / Lagoon (Groupe Beneteau)

Place 2: Lagoon 450 · year of build 2018 · Netherlands/Holland, Sukošan

This speaks for this boat

- Fits the budget – 200.595 € reserve until ready to sail
- Price already reduced by 0 % – good basis for negotiation
- On board: generator, air conditioning, heating

345.100 €	307.139 € – 327.845 €	349.405 €	295.000 €
Asking price	realistic purchase price	Total cost until ready to sail	estimated sale price 2030

Fact sheet

Length	46 ft (13,96 m)
Cabins	4, 4 heads
Version	Charter version
Engine hours	not stated
Origin	Ex-charter (documented)
VAT	plus VAT (included)
Berth	Netherlands/Holland, Sukošan

Market and costs

With us since 28.08.2026 (66 days) – price reduced 1×, by 0 % in total.

Target price for your offer: **307.139 € – 327.845 €**

Preparation to ready to sail: **16.308 €** – Repairs 16.308 € (6 items), retrofitting for your plans 0 € (0 items).

What the boat will cost you up to the sale in 2030: **54.405 €** (Total costs minus estimated selling price, excluding running costs).

How the total costs are made up: Asking price 345.100 € → negotiated purchase price 317.492 € (-8 %, incl. VAT provisionally included) + repairs 16.308 € + equipment 0 € + ancillary costs 7.605 € + delivery 8.000 € = **349.405 €**

Fits your requirements: check	Condition: check	Price: good	Costs: good
Deviation: origin	Ex-charter, some details missing from the original listing (engine hours, refit)	in line with the average of comparable listings (4, same model, all build years)	200.595 € reserve within the budget

Equipment according to the listing

? Watermaker · × Solar · × Lithium batteries · ✓ Generator · × Autopilot · ✓ Air conditioning · ✓ Heating · × Tender

? = not stated in the listing. Whatever is missing for your plans is covered under the refit.

Condition by area (0–100)

Substance	k. A.
Propulsion	k. A.
Equipment	5
Living comfort	52
Layout	50

From the details in the listing; n/a = the listing says too little on this. The reasoning for each area is set out in the pre-purchase review.

The pre-purchase review for this boat itemises the 6 items of the preparation (16.308 €), justifies the target price of 307.139 € – 327.845 €, assesses the model's year of build 2018 and gives you 6 assemblies as a inspection brief for the surveyor and 9 questions for the seller (German and English). These areas it examines more closely for this boat:

- Hull and underwater hull
- Bridge deck, bulkheads and structure
- Deck, superstructure, hatches and windows
- Rudders and steering
- Mast, rig and sails
- Interior fit-out

View listing · Pre-purchase review for this boat · 49 € · Sample: links only in the actual report

SAMPLE

Place 4: Lagoon 450 · Year of construction 2013 · Pula, Croatia

This speaks for this boat

- Fits the budget – 191.596 € reserve until ready to sail
- Price 7 % below the average of comparable listings
- On board: solar, autopilot
- Meets all your specifications

321.300 €	285.957 € – 305.235 €	358.404 €	257.000 €
Asking price	realistic purchase price	Total cost until ready to sail	estimated sale price 2030

Fact sheet

Length	46 ft (13,96 m)
Cabins	4
Engine hours	4.400 h
VAT	plus VAT (included)
Berth	Pula, Croatia

Market and costs

With us since 29.08.2026 (65 days) – price unchanged.

Target price for your offer: **285.957 € – 305.235 €**

Preparation to ready to sail: **48.860 €** – Repairs 48.860 € (12 items), retrofits for your plans 0 € (0 items).

What the boat will cost you up to the sale in 2030: **101.404 €** (Total costs minus estimated selling price, excluding running costs).

How the total costs are made up: Asking price 321.300 € → negotiated purchase price 295.596 € (-8%, incl. VAT included as a precaution) + repairs 48.860 € + equipment 0 € + ancillary costs 10.948 € + delivery 3.000 € = **358.404 €**

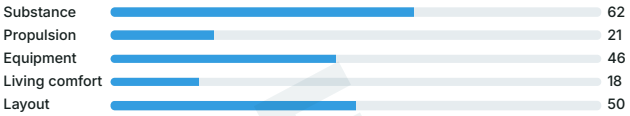
Suits you: good	Condition: check	Price: good	Costs: good
Wish fulfilled	Mandatory items 15% of the price, some details missing from the original listing (engine hours, condition, refit)	7 % below the average of comparable listings (4, same model, all build years)	191.596 € reserve within the budget

Equipment according to the listing

? Watermaker · ✓ Solar · × Lithium batteries · × Generator · ✓ Autopilot · ? Air conditioning · × Heating · × Tender

? = not stated in the listing. Whatever is missing for your plans is covered under the refit.

Condition by area (0–100)



From the details in the listing; n/a = the listing says too little on this. The reasoning for each area is set out in the pre-purchase review.

The pre-purchase review for this boat itemises the 12 items of the preparation (48.860 €), justifies the target price of 285.957 € – 305.235 €, assesses the 2013 build year of the model and gives you 7 assemblies as an inspection brief for the surveyor and 9 questions for the seller (German and English). These areas it examines more closely for this boat:

- Hull and underwater hull
- Bridge deck, bulkheads and structure
- Deck, superstructure, hatches and windows
- Rudders and steering
- Mast, rig and sails
- Electrical and electronics

View listing · Pre-purchase review for this boat · 49 € · Sample: links only in the actual report

SAMPLE



Fountaine Pajot Helia 44 – 1 boat in your selection (place 3)

- The Helia 44 has proven itself on extended bluewater passages and reliably held its course in heavy weather in the North Atlantic.
- The protected helm station, suitable for single-handed sailing, and the well-executed line layout make night watches and longer two-handed cruises easier.
- Built as solid laminate below the waterline and very stable in value on the used market – owners accordingly keep their boats for a long time.

Photo: model illustration, not one of the boats. Photo: © Fountaine Pajot – shipyard photo from the shipyard's brochure

Place 3: Fountaine Pajot Helia 44 · Year of construction 2017 · Turkey


Exterior


Exterior


Exterior


Exterior


Exterior

Photos: listing on Yachtall – this boat.

This speaks for this boat

- Fits the budget – 125.781 € reserve until ready to sail
- Price already reduced by 0 % – good basis for negotiation

408.765 €	361.348 € – 385.874 €	424.219 €	342.000 €
Asking price	realistic purchase price	Total cost until ready to sail	estimated sale price 2030

Fact sheet

Length	44 ft (13,30 m)
Cabins	4
Engine hours	not stated
Origin	probably ex-charter
VAT	outside the EU, not taxed (included)
Berth	Türkiye

Market and costs

With us since 01.09.2026 (62 days) – price reduced 8×, altogether 0%.

Target price for your offer: **361.348 € – 385.874 €**

Preparation to ready to sail: **35.880 €** – Repairs 35.880 € (9 items), retrofits for your plans 0 € (0 items).

What the boat will cost you up to the sale in 2030: **82.219 €** (Total costs minus estimated selling price, excluding running costs).

How the total costs are made up: Asking price 408.765 € → negotiated purchase price 373.611 € (-9%, incl. VAT included as a precaution) + repairs 35.880 € + equipment 0 € + ancillary costs 11.728 € + delivery 3.000 € = **424.219 €**

Fits your requirements: check	Condition: check	Price: good	Costs: good
Deviation: origin	Ex-charter, some details missing from the original listing (engine hours, condition, refit)	at the level of the average of comparable listings (3, same model, build year ±2)	125.781 € reserve within the budget

Equipment according to the listing

? Watermaker · × Solar · × Lithium batteries · × Generator · × Autopilot · ? Air conditioning · × Heating · × Tender

? = not stated in the listing. Whatever is missing for your plans is covered under the refit.

Condition by area (0–100)

Substance	k. A.
Propulsion	k. A.
Equipment	k. A.
Living comfort	k. A.
Layout	50

From the details in the listing; n/a = the listing says too little on this. The reasoning for each area is set out in the pre-purchase review.

The pre-purchase review for this boat itemises the 9 items of the preparation (35.880 €), justifies the target price of 361.348 € – 385.874 €, assesses the 2017 build year of the model and gives you 7 assemblies as an inspection brief for the surveyor and 10 questions for the seller (German and English). These areas it examines more closely for this boat:

- Hull and underwater hull
- Bridge deck, bulkheads and structure
- Deck, superstructure, hatches and windows
- Rudders and steering
- Engines and saildrives
- Mast, rig and sails

View listing · Pre-purchase review for this boat · 49 € · Sample: links only in the actual report

SAMPLE



Bali 4.5 – 1 boat in your selection (place 5)

- The open saloon concept combines saloon, cockpit and foredeck into generous living areas with plenty of stowage and neatly installed systems.
- With a beam wind the Bali 4.5 sails briskly, gets underway quickly even in little wind and shows its good side on passages with following wind.
- The solid sandwich construction with a monolithic hull bottom and stiffening foredeck points to a serious Catana build without structural series findings.

Photo: model illustration, not one of the boats.

Place 5: Bali 4.5 · Year of construction 2018 · MARSEILLE, France


Exterior


Salon


Cockpit


Galley


Helm station

Photos: listing on Band of Boats – this boat.

This speaks for this boat

- Fits the budget – 233.710 € reserve until ready to sail
- On board: watermaker, generator, autopilot, air conditioning, heating

290.000 €	258.100 € – 275.500 €	316.290 €	220.000 €
Asking price	realistic purchase price	Total cost until ready to sail	estimated sale price 2030

Fact sheet

Length	45 ft (13,60 m)
Cabins	4, 4 heads
Version	Charter version
Engine hours	3.500 h
VAT	incl. VAT
Berth	MARSEILLE, France

Market and costs

With us since 28.08.2026 (66 days) – price unchanged.

Target price for your offer: **258.100 € – 275.500 €**

Preparation to ready to sail: **38.760 €** – Repairs 38.760 € (8 items), retrofits for your plans 0 € (0 items).

What the boat will cost you up to the sale in 2030: **96.290 €** (Total costs minus estimated selling price, excluding running costs).

How the total costs are made up: Asking price 290.000 € → negotiated purchase price 266.800 € (-8%) + repairs 38.760 € + equipment 0 € + ancillary costs 7.730 € + delivery 3.000 € = **316.290 €**

Fits your requirements: check	Condition: check	Price: good	Costs: good
Conditionally suitable due to build year	Mandatory items 13% of the price, some details missing from the original listing (engine hours, condition, refit)	no comparable boats of this model in the database	233.710 € reserve within the budget

Equipment according to the listing

✓ Watermaker · ✕ Solar · ✕ Lithium batteries · ✓ Generator · ✓ Autopilot · ✓ Air conditioning · ✓ Heating · ✕ Tender

? = not stated in the listing. Whatever is missing for your plans is covered under the refit.

Condition by area (0–100)

Substance	62
Propulsion	35
Equipment	61
Living comfort	100
Layout	50

From the details in the listing; n/a = the listing says too little on this. The reasoning for each area is set out in the pre-purchase review.

The pre-purchase review for this boat itemises the 8 items of the preparation (38.760 €), justifies the target price of 258.100 € – 275.500 €, assesses the 2018 build year of the model and gives you 7 assemblies as an inspection brief for the surveyor and 10 questions for the seller (German and English). These areas it examines more closely for this boat:

- Deck, superstructure, hatches and windows
- Rudders and steering
- Engines and saildrives
- Mast, rig and sails
- Electrical and electronics
- Water, gas, sanitation and cooling

View listing | **Pre-purchase review for this boat · 49 €** | Sample: links only in the actual report

SAMPLE



Bali 4.3 – 2 boats in your selection (place 6, 7)

- The fixed foredeck replaces netting and crossbeams and creates a large, safely walkable area in front of the saloon.
- Hull and deck are infused with closed-cell PVC foam, which results in a stiff and robust construction.
- The very large open saloon with stern flap gate and flybridge offers a high standard of living, and the wide offering makes the boat search easier.

Photo: model illustration, not one of the boats.

Place 6: Bali 4.3 · year of build 2019 · Parham Town, British Virgin Islands



Cockpit

Photos: listing on Band of Boats – this boat.

This speaks for this boat

- Fits the budget – 135.906 € reserve until ready to sail
- Price 4 % below the average of comparable listings

373.065 €	332.028 € – 354.412 €	414.094 €	325.000 €
Asking price	realistic purchase price	Total cost until ready to sail	estimated sale price 2030

Fact sheet

Length	43 ft (13,20 m)
Cabins	4
Engine hours	not stated
VAT	plus VAT (included)
Berth	Parham Town, British Virgin Islands

Market and costs

With us since 28.08.2026 (66 days) – price unchanged.

Target price for your offer: **332.028 € – 354.412 €**

Preparation to ready to sail: **28.750 €** – Repairs 28.750 € (5 items), retrofitting for your plans 0 € (0 items).

What the boat will cost you up to the sale in 2030: **89.094 €** (Total costs minus estimated selling price, excluding running costs).

How the total costs are made up: Asking price 373.065 € → negotiated purchase price 343.220 € (-8 %, incl. VAT provisionally included) + repairs 28.750 € + equipment 0 € + ancillary costs 10.124 € + delivery 32.000 € = **414.094 €**

Fits your requirements: check	Condition: check	Price: good	Costs: good
Discrepancy: location	Some details missing from the original listing (engine hours, condition, refit)	4 % below the average of comparable listings (3, same model, year of build ±2)	135.906 € reserve within the budget

Equipment according to the listing

? Watermaker · × Solar · × Lithium batteries · × Generator · × Autopilot · ? Air conditioning · × Heating · × Tender

? = not stated in the listing. Whatever is missing for your plans is covered under the refit.

Condition by area (0–100)

Substance	62
Propulsion	0
Equipment	0
Living comfort	0
Layout	50

From the details in the listing; n/a = the listing says too little on this. The reasoning for each area is set out in the pre-purchase review.

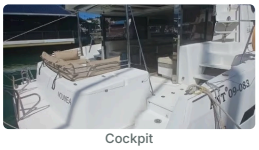
The pre-purchase review for this boat itemises the 5 items of the preparation (28.750 €), justifies the target price of 332.028 € – 354.412 €, assesses the model's year of build 2019 and gives you 7 assemblies as a inspection brief for the surveyor and 10 questions for the seller (German and English). These areas it examines more closely for this boat:

- Hull and underwater hull
- Bridge deck, bulkheads and structure
- Deck, superstructure, hatches and windows
- Rudders and steering
- Mast, rig and sails
- Water, gas, sanitation and cooling

View listing · **Pre-purchase review for this boat · 49 €** · Sample: links only in the actual report

SAMPLE

Place 7: Bali 4.3 · year of build 2019 · Nouméa, New Caledonia



Cockpit

Photos: listing on Band of Boats – this boat.

This speaks for this boat

- Fits the budget – 118.522 € reserve until ready to sail
- Meets all your specifications

392.700 €	349.503 € – 373.065 €	431.478 €	338.000 €
Asking price	realistic purchase price	Total cost until ready to sail	estimated sale price 2030

Fact sheet

Length	43 ft (13,20 m)
Cabins	4
Engine hours	not stated
VAT	unresolved
Berth	Nouméa, New Caledonia

Market and costs

With us since 03.10.2026 (30 days) – price unchanged.

Target price for your offer: **349.503 € – 373.065 €**

Preparation to ready to sail: **14.889 €** – Repairs 14.889 € (1 item), retrofitting for your plans 0 € (0 items).

What the boat will cost you up to the sale in 2030: **93.478 €** (Total costs minus estimated selling price, excluding running costs).

How the total costs are made up: Asking price 392.700 € → negotiated purchase price 361.284 € (-8 %, incl. VAT provisionally included) + repairs 14.889 € + equipment 0 € + ancillary costs 10.305 € + delivery 45.000 € = **431.478 €**

Suits you: good	Condition: check	Price: good	Costs: good
Wish fulfilled	Some details missing from the original listing (engine hours, condition, refit)	1 % above the average of comparable listings (3, same model, year of build ±2)	118.522 € reserve within the budget

Equipment according to the listing

? Watermaker · ? Solar · ? Lithium batteries · ? Generator · ? Autopilot · ? Air conditioning · ? Heating · ? Tender

? = not stated in the listing. Whatever is missing for your plans is covered under the refit.

Condition by area (0–100)

Substance	k. A.
Propulsion	k. A.
Equipment	k. A.
Living comfort	k. A.
Layout	50

From the details in the listing; n/a = the listing says too little on this. The reasoning for each area is set out in the pre-purchase review.

The pre-purchase review for this boat calculates the 1 items of the preparation (14.889 €) individually, justifies the target price of 349.503 € – 373.065 €, assesses the 2019 model year and gives you 7 assemblies as an inspection brief for the surveyor and 10 questions for the seller (German and English). These areas does it examine more closely for this boat:

- Hull and underwater hull
- Bridge deck, bulkheads and structure
- Deck, superstructure, hatches and windows
- Rudders and steering
- Mast, rig and sails
- Water, gas, sanitation and cooling

View listing | Pre-purchase review for this boat · 49 € | Sample: links only in the actual report

SAMPLE



Outremer 45 – 1 boat in your selection (rank 8)

- The fully laminated underwater hull and the foam core provide a stiff, durable construction with CE category A.
- Two daggerboards and balanced rudders make the catamaran agile and easy to sail with a small crew.
- The long production run until 2025 and the active yard service support good value stability and spare parts supply.

Photo: model illustration from the brochure "Specification/Equipment Outremer 45 (04/2018)", not one of the boats.

Rank 8: Outremer 45 · 2004 model year · France, South - , Mediterranean


Exterior


Cockpit


Exterior


Exterior

Photos: listing on Yachtall – this boat.

This speaks for this boat

- Fits the budget – 106.826 € reserve until ready to sail
- Price 16% below the average of comparable listings
- On board: dinghy

299.000 €	266.110 € – 284.050 €	443.174 €	257.000 €
Asking price	realistic purchase price	Total cost until ready to sail	estimated sale price 2030

Fact sheet

Length	45 ft (13,70 m)
Cabins	4, 2 heads
Version	Owner's version
Engine hours	3.500 h
Origin	probably ex-charter
VAT	incl. VAT
Berth	France, South, Mediterranean

Market and costs

With us since 31.08.2026 (63 days) – price unchanged.

Target price for your offer: **266.110 € – 284.050 €**

Preparation to ready to sail: **157.528 €** – Repairs 157.528 € (15 items), retrofits for your plans 0 € (0 items).

What the boat will cost you up to the sale in 2030: **186.174 €** (Total costs minus estimated selling price, excluding running costs).

How the total costs are made up: Asking price 299.000 € → negotiated purchase price 275.080 € (-8%) + repairs 157.528 € + equipment 0 € + ancillary costs 7.566 € + delivery 3.000 € = **443.174 €**

Fits your requirements: check	Condition: check	Price: good	Costs: good
Deviation: origin	Mandatory items 53% of the price, ex-charter	16% below the average of comparable listings (3, same model, all build years)	106.826 € reserve within the budget

Equipment according to the listing

× Watermaker · × Solar · × Lithium batteries · × Generator · × Autopilot · × Air conditioning · × Heating · ✓ Tender

? = not stated in the listing. Whatever is missing for your plans is covered under the refit.

Condition by area (0–100)

Substance	k. A.
Propulsion	k. A.
Equipment	12
Living comfort	30
Layout	50

From the details in the listing; n/a = the listing says too little on this. The reasoning for each area is set out in the pre-purchase review.

The pre-purchase review for this boat calculates the 15 items of the refit (157.528 €) individually, justifies the target price of 266.110 € – 284.050 €, assesses build year 2004 of the model and gives you 4 assemblies as an inspection brief for the surveyor and 9 questions for the seller (German and English). It examines these areas more closely for this boat:

- Deck, superstructure, hatches and windows
- Rudders and steering
- Engines and saildrives
- Interior fit-out
- Batteries: ask the seller
- Navigation: ask the seller

View listing · **Pre-purchase review for this boat · 49 €** · Sample: links only in the actual report

SAMPLE

Legend and terms

Rank	Ranking according to our overall assessment (“purchase rank”): model, condition per listing, price, total costs and provenance combined. Rank 1 best matches your details according to these data.
Asking price / offer price	Price according to the listing, converted into euros.
Realistic purchase price	Range within which the boat can presumably be bought according to our analysis of comparable sales (negotiation framework): depending on price class, time on the market, previous price reductions and season.
Total cost until ready to sail	Negotiated purchase price + mandatory repairs + necessary equipment for your plans + ancillary costs + delivery. For each boat this calculation is shown in full (“How the total costs arise”). This is the figure we compare with your budget.
Negotiated purchase price	Asking price minus the discount that was usual in this price class for comparable sales (adjusted for time on the market, previous reductions and season). If EU VAT is not demonstrably paid, we add it as a precaution.
Repairs / equipment	Mandatory items: what according to the listing still needs repairing or retrofitting for your plans, each item with the average from our refit catalogue. For coastal cruising we do not include blue-water equipment.
Ancillary costs	Survey, rig inspection, registration and flag, documents, around 1 % for broker, escrow and contract as well as a flat fee for viewing and craneage.
Delivery	Flat fee according to the region where the boat is currently located – in the Mediterranean around 3.000 €, from the Caribbean or Indo-Pacific significantly more (up to around 45.000 €). A berth included in the sale is deducted as a value.
Mandatory items	Repairs and equipment that the boat still needs according to the listing before it is ready for your plans – each item calculated with the average from our refit catalogue.
Reserve	Budget minus total costs – the margin for the unforeseen.
Estimated selling price	What the boat will presumably still fetch at the end of your holding period, based on the value development of comparable boats. An estimate, not a commitment.
Ex-charter	Boat was in a charter fleet. Often well maintained, but used more heavily and mostly in charter layout.
VAT paid / unclear	Whether EU VAT for the boat is demonstrably paid. If it is not, it may become due on import into the EU – we then include it as a precaution.
This speaks for this boat	The strengths of this offer from our analysis: budget, price compared with the market, price development, condition and equipment according to the listing. What to check before a purchase is in the pre-purchase review.
Photos	For the model: illustration from shipyard documents or, where none is available, photo of an offered boat of this model. For the boat: up to five photos from its listing, one each of exterior, saloon, cabin, cockpit, galley or heads.
Added (*)	A boat of a model you did not select but that matches your details — so that your shortlist contains ten boats.
With us since	Since when we have carried the listing in our evaluation, and how the price has changed since then. The listing may have been online for longer.
Refurbishment	Repair plus retrofitting for your plans, as a total. The individual items with amounts are in the pre-purchase review.
What the boat costs you	Total cost until ready to sail minus the estimated resale price at the end of your holding period — the loss in value including refurbishment, excluding running costs such as berth, insurance and maintenance.
Condition by area	Substance, propulsion, equipment, living comfort and layout from 0 to 100, based on the details in the listing and our model knowledge. 100 means: according to the listing, no catch-up needed. The reasoning is in the pre-purchase review.

Abbreviations: ft = feet (1 ft = 0,3048 m) · m = metres · € = euro, prices incl. all taxes as stated in the listing · VAT = value added tax · EU = European Union · ±2 = up to two years older or newer · year built = year of construction · traffic light: green = good, yellow = check, red = critical.

SAMPLE

What this shortlist is – and what it is not

Automated evaluation from public listing details and documented model knowledge, data as of 02.11.2026. Not a survey, not an inspection, not legal, tax or financial advice. For each boat we state what, in our assessment, speaks in favour of the boat. The shortlist is not a complete evaluation: risks, known model weaknesses, recalls and user reports are only examined in the pre-purchase review of the respective boat. Seller details are not verified on site. Prices, costs, negotiation range and resale values are estimates according to fixed rules. The photos come from the respective listing and show the boat on offer; the rights lie with the provider or photographer. They serve only your personal purchase decision. The links lead to listings on third-party portals; the providers are responsible for their content and details. The links carry the origin identifier "we-cat.ai" and do not transmit any personal data. Listings change constantly; after 30 days you should no longer use the shortlist without re-checking. Before a purchase: inspection, survey by a surveyor and review of the documents. Our terms of use and general terms and conditions apply.

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